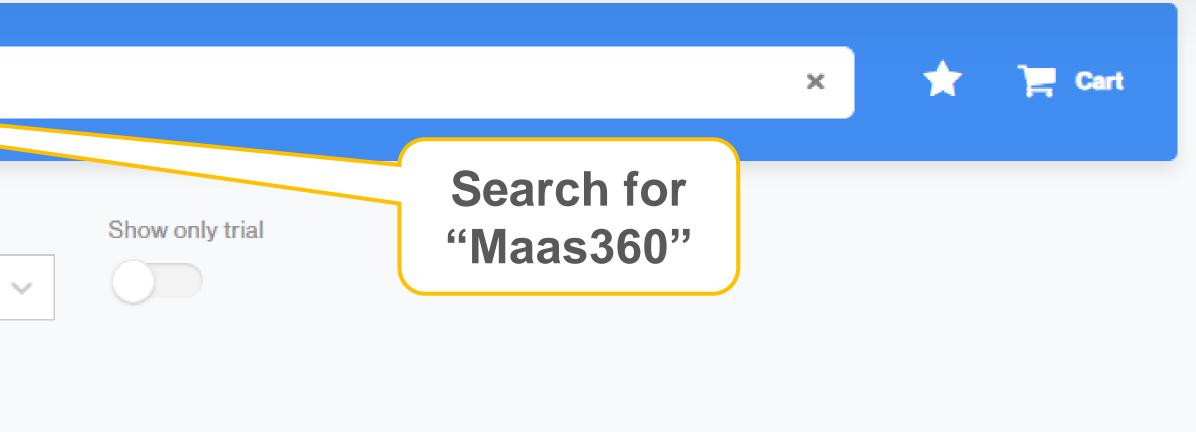
BM MaaS360

How to Process a Net New Order or Migration from PPA

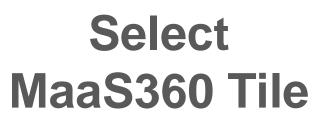
Partner Logs into the Marketplace and searches for Maas360

Marketplace	maas360		
Marketplace			
Subscription period		Billing period	
All periods	~	All periods	
ALL PRODUCTS SERVI	CE PLANS	SERVICE OPTIONS	
Products			

Enable and secure all your mobile devices, apps and content with a cognitive approach to enterprise mobility management.



ALL PRODUCTS





Partner identifies the required IBM MaaS360 product

IBM MaaS360

IBM MaaS360 (SaaS)



Enable and secure all your mobile devices, apps and content with a cognitive approach to enterprise mobility management.

PLAYBOOK PRICING OVERVIEW

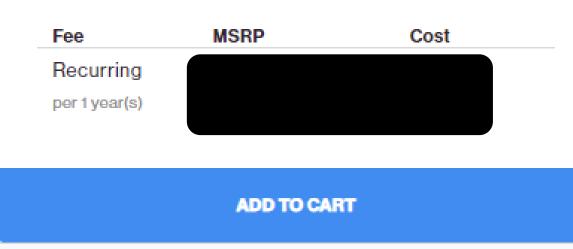
Plans and pricing

IBM MaaS360 Deluxe Suite - Managed **Users - Annual**

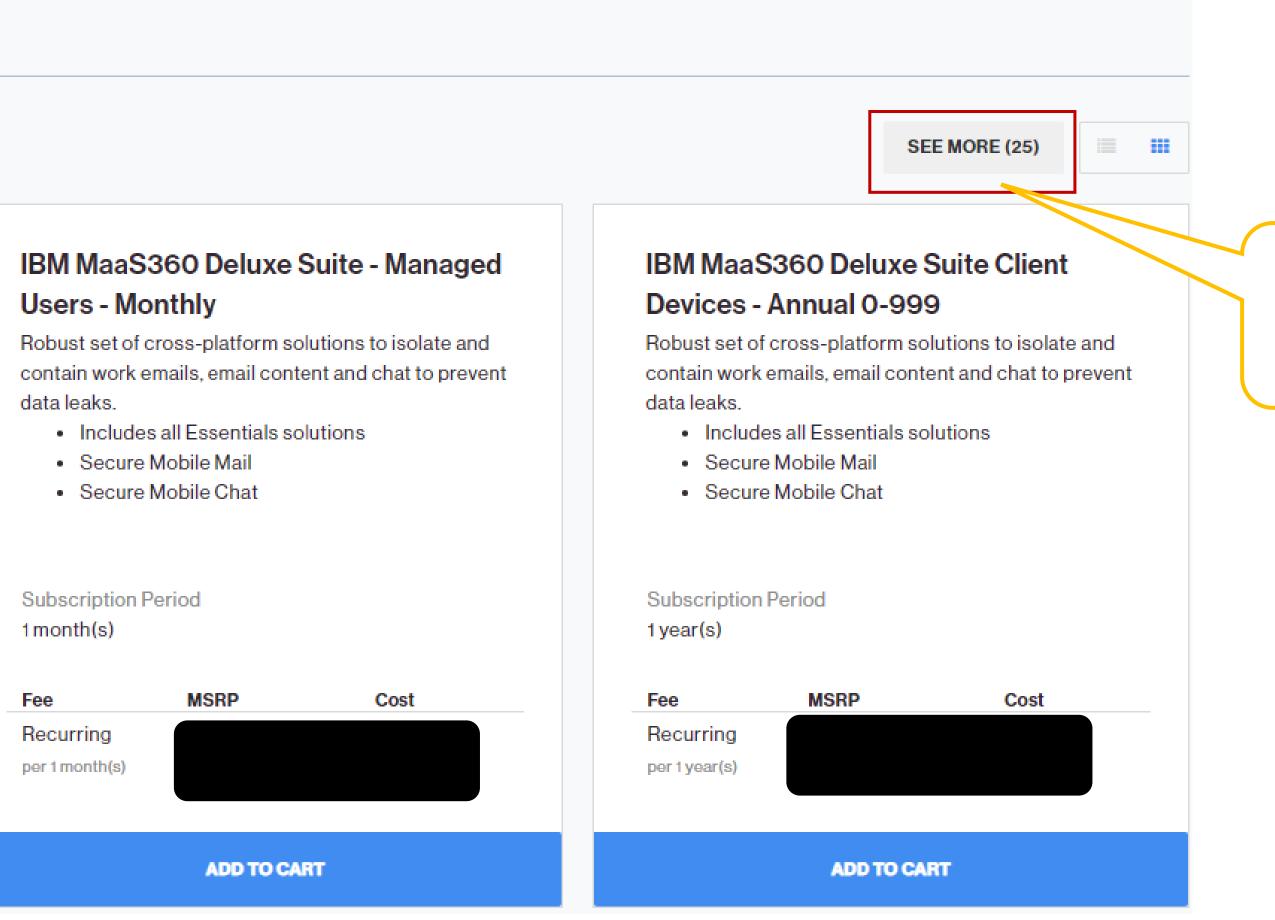
Robust set of cross-platform solutions to isolate and contain work emails, email content and chat to prevent data leaks.

- Includes all Essentials solutions
- Secure Mobile Mail
- Secure Mobile Chat

Subscription Period 1 year(s)



- Includes all Essentials solutions

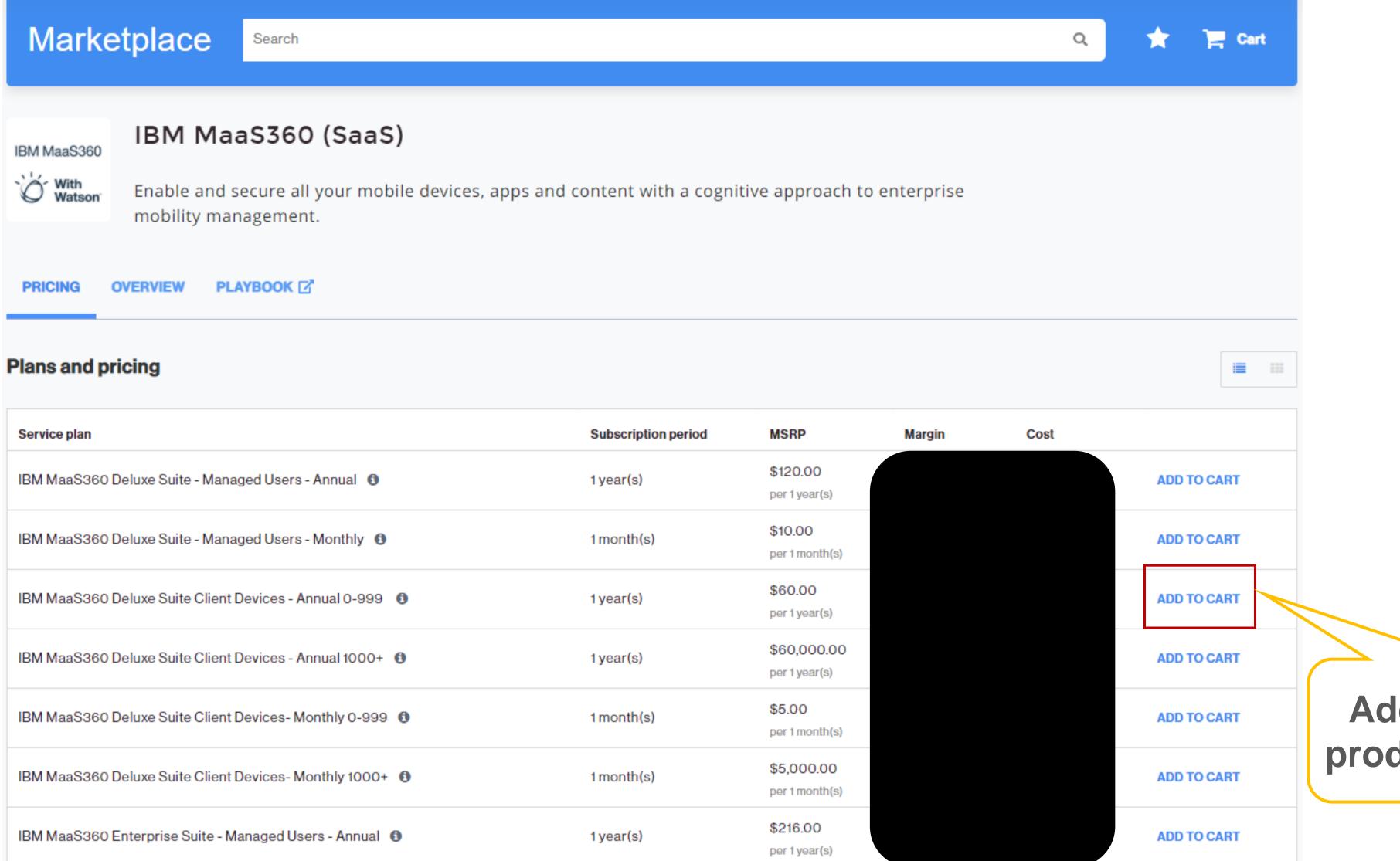


Click "See More" to see the full offering





Partner selects the required IBM MaaS360 product

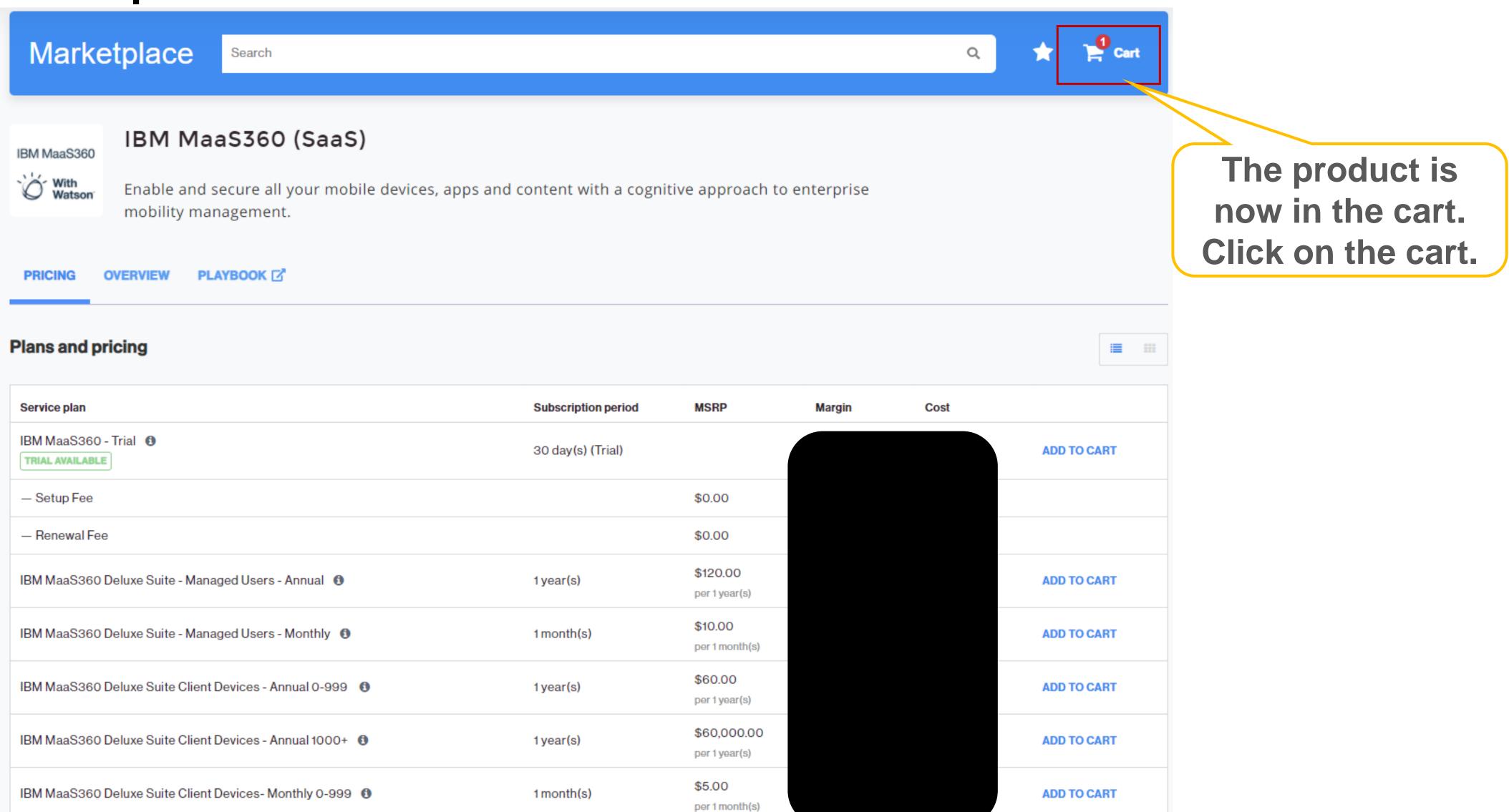


Service plan	Subscrip
IBM MaaS360 Deluxe Suite - Managed Users - Annual 🚯	1 year(s)
IBM MaaS360 Deluxe Suite - Managed Users - Monthly 0	1 month
IBM MaaS360 Deluxe Suite Client Devices - Annual 0-999 0	1 year(s)
IBM MaaS360 Deluxe Suite Client Devices - Annual 1000+ (1)	1 year(s)
IBM MaaS360 Deluxe Suite Client Devices- Monthly 0-999 (1)	1 month
IBM MaaS360 Deluxe Suite Client Devices- Monthly 1000+ (1)	1 month
IBM MaaS360 Enterprise Suite - Managed Users - Annual	1 year(s)



4

Partner adds the product to the cart



Service plan	Subscriptio
IBM MaaS360 - Trial () TRIAL AVAILABLE	30 day(s) (
- Setup Fee	
- Renewal Fee	
IBM MaaS360 Deluxe Suite - Managed Users - Annual 🚯	1 year(s)
IBM MaaS360 Deluxe Suite - Managed Users - Monthly (1)	1 month(s)
IBM MaaS360 Deluxe Suite Client Devices - Annual 0-999 0	1 year(s)
IBM MaaS360 Deluxe Suite Client Devices - Annual 1000+ 1	1 year(s)
IBM MaaS360 Deluxe Suite Client Devices- Monthly 0-999 (1)	1 month(s)



Enter the desired quantity of seats and add-ons

Review Offer

2)

3)

4)

5)

Provide Customer

Reseller Options

Set Up your purchase

Review Order

Select the purchase option

Place an Order

Select the items that you want to buy for your customer.

O Purchase

Purchase the items in the cart.

Your Cart

Plan & Options

IBM MaaS360 Essentials Suite Client Devices-Monthly 0-999 Subscription period: 1 month(s)

REMOVE

IBM MaaS360 Essentials Suite (SaaS) Managed Client Devices - Monthly D1P3GLL_MONTHLY

Specify the quantity and any add-ons

D1AH9LL_MONTHLY

IBM MaaS360 Gateway for Documents Managed Client Device - Monthly D1AGFLL_MONTHLY

IBM MaaS360 Laptop Location per Managed Client Device - Monthly D1AM8LL_MONTHLY

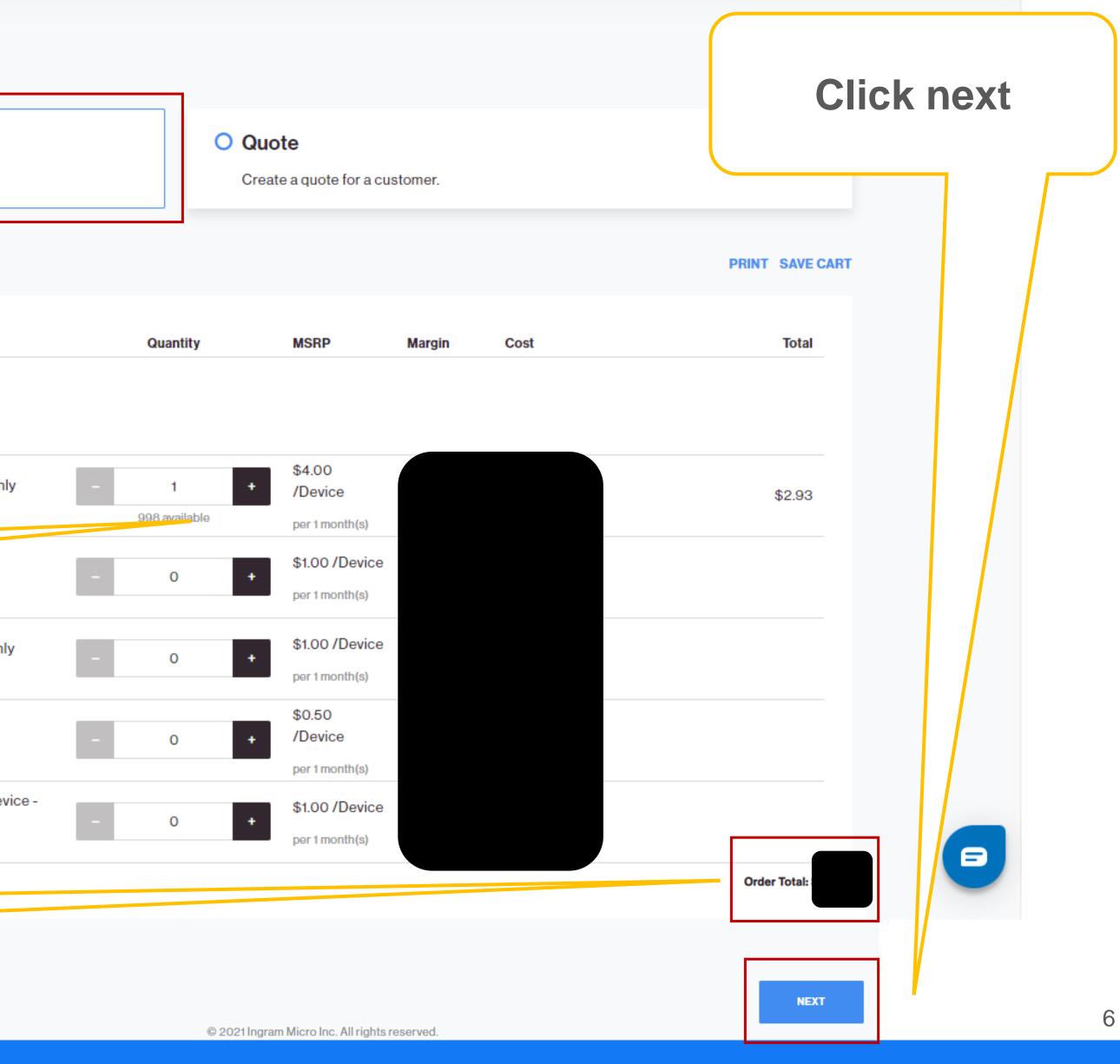
IBM MaaS360 Mobile Content Management (SaaS) Managed Client Device -Monthly

D1AN9LL_MONTHLY

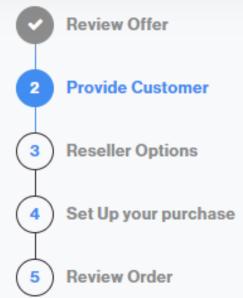
Note the Order Total

CANCEL

(0)



Select the customer or add a new customer



Place an Order

Build the right offer for your customer.

O Select Existing Customer

Select Customer

1-10 of 260 Next Page 🕘 🔍 Show Search

ID 🔺	Account Name	Туре	Email	Status	Custom Account ID	
1000105105	Tzetzka's Company	End-customer	Tzetzka.Dacheva-Dimova@IngramMicro.com	 Active 		SELECT
1000105563	27 Rings Jewelers	End-customer	megan.romeis@ingrammicro.com	 Active 		SELECT
1000106414	The Ansonia Center	End-customer	azureadmin2018@gmail.com	Active		SELECT
1000107689	FAR Technologies	End-customer	fredrick.sponholz@ingrammicro.com	Active		SELECT
1000108357	Their Organization	End-customer	user@yourdomain.com	Active		SELECT
1000114608	Johnnys Geeeeetar Emporium 3	End-customer	admin@johnnys.com	Active		SELECT
1000116456	Johnnys Geetar Emporium	End-customer	azureadmin2018@gmail.com	Active		SELECT
1000120140	Daryl's Test Company	End-customer	daryl.brown@ingrammicro.com	Active		SELECT
1000122294	jills pet shop	End-customer	jill.idziak@ingrammicro.com	Active		SELECT
1000122296	jills pet shop	End-customer	jill.idziak123@ingrammicro.com	Active		SELECT
1-10 of 260 Nex	tt Page ᢒ					

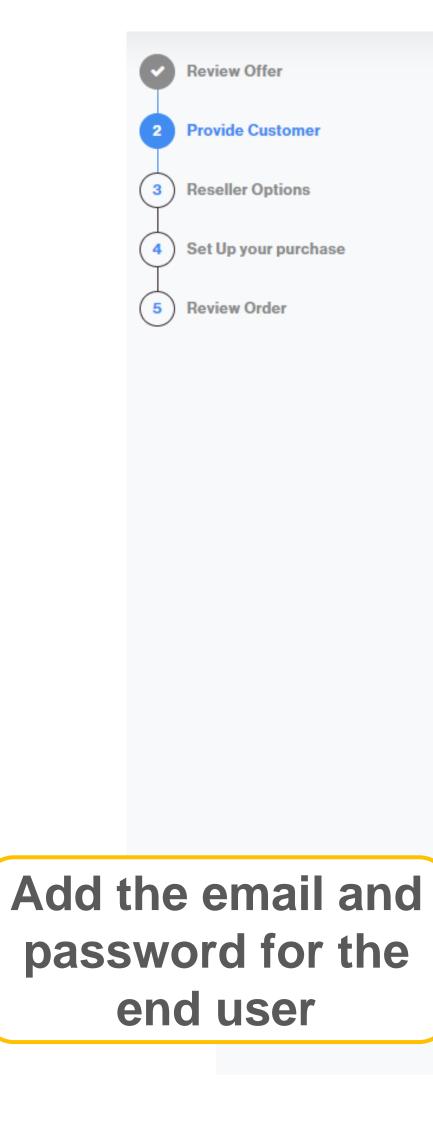
O Add New Customer



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7

If creating a new customer, populate the fields



Administrative Contact

First Name	L
e.g.: John	6

Email

e.g.: john@mycompany.com

Same information for technical and billing contacts

Account Information

Company Name

e.g.: My Company

Address

e.g.: 10 Hordon street

City	State
e.g.: New York	e.g.: A
Vendor Contract for AWS - Stand-alone (Optional)	Vendo

Vendor Contract for Dropbox Special Deal (Optional)

Customer Access Details

Login	Password
Laurent.Haccoun@ingrammicro.com	aheS7KTF=s

ast Name

g.: Smith

Phone Number

e.g.: +1 (222) 333-44-55 #123

		Zip Code	
		e.g.: 62098	
State/Province (Optional)		Country	
e.g.: Alaska	Q	Choose Country	Q
Vendor Contract for Avepoint Custom Deal (Optional)		Vendor Contract for GCP (Optional)	
Vendor Contract for AWS RI (Optional)		Custom Account ID (Optional)	
=s C Ø			



If selecting an existing customer, click on the appropriate end user

Review Offer Provide Customer Reseller Options Set Up your purchase Review Order

Place an Order

Build the right offer for your customer.

• Select Existing Customer

Select Customer

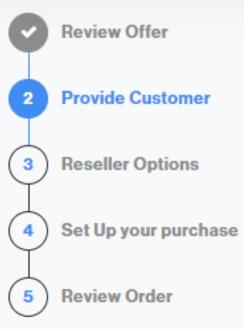
1-10 of 260 Nex	kt Page 🗿 🔍 Show Search					
ID 🔺	Account Name	Туре	Email	Status	Custom Account ID	
	Tzetzka's Company	End-customer	Tzetzka.Dacheva-Dimova@IngramMicro.com	Active	SE	ELECT
1000105563	27 Rings Jewelers	End-customer	megan.romeis@ingrammicro.com	Active	SE	ELECT
1000106414	The Ansonia Center	End-customer	azureadmin2018@gmail.com	Active	SE	ELECT
1000107689	FAR Technologies	End-customer	fredrick.sponholz@ingrammicro.com	Active	SE	ELECT
1000108357	Their Organization	End-customer	user@yourdomain.com	Active	SE	ELECT
1000114608	Johnnys Geeeeetar Emporium 3	End-customer	admin@johnnys.com	Active	SE	ELECT
1000116456	Johnnys Geetar Emporium	End-customer	azureadmin2018@gmail.com	Active	SE	ELECT
1000120140	Daryl's Test Company	End-customer	daryl.brown@ingrammicro.com	Active	SE	ELECT
1000122294	jills pet shop	End-customer	jill.idziak@ingrammicro.com	Active	SE	ELECT
1000122296	jills pet shop	End-customer	jill.idziak123@ingrammicro.com	Active	SE	ELECT

Selecting this end user

O Add New Customer



Account setting will now show of the end user



Place an Order

Build the right offer for your customer.

O Select Existing Customer

Select Customer

Selected Customer Information

Account Settings

Administrative Contact	Billing
Tzetzka Dimova	Tzetzk
+1716-816-9198	+1716-
Tzetzka.Dacheva-	Tzetzk
Dimova@IngramMicro.com	Dimova

Company Name Tzetzka's Company Tax R

Custom Account ID

CANCEL

Click "Next"

O Add New Customer

g Contact :ka Dimova 3-816-9198 :ka.Dachevava@IngramMicro.com

Tax Registration ID

Technical Contact Tzetzka Dimova +1716-816-9198 Tzetzka.Dacheva-Dimova@IngramMicro.com

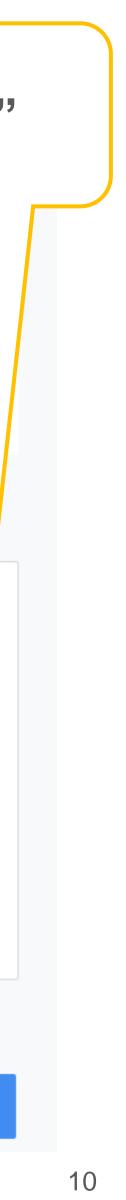
Account ID 1000105105

Postal Address

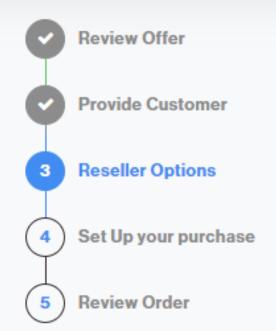
46 Nicholas Lane Lancaster, New York, 14086 United States of America

BACK

NEXT



This screen indicates that we will proceed with placing an order



Place an Order

IBM MaaS360 With Watson O INQUIRING



IBM MaaS360 with Watson: Simplify the management and security of smartphones, tablets, laptops, wearables and IoT.

Configuration ID TC-083-626-385 Product ID PRD-788-016-059

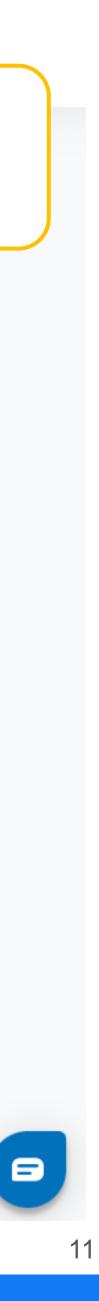
Additional reseller information to provision IBM MaaS360 With Watson

Vendor has all data from your reseller account in order to accept your order, and no more information is needed from you at this moment on time. In case that additional information is required, the technical contact for the account US TEST SALES CHANNEL 11, daryl brown, will be notified by email at daryl.brown@ingrammicro.com

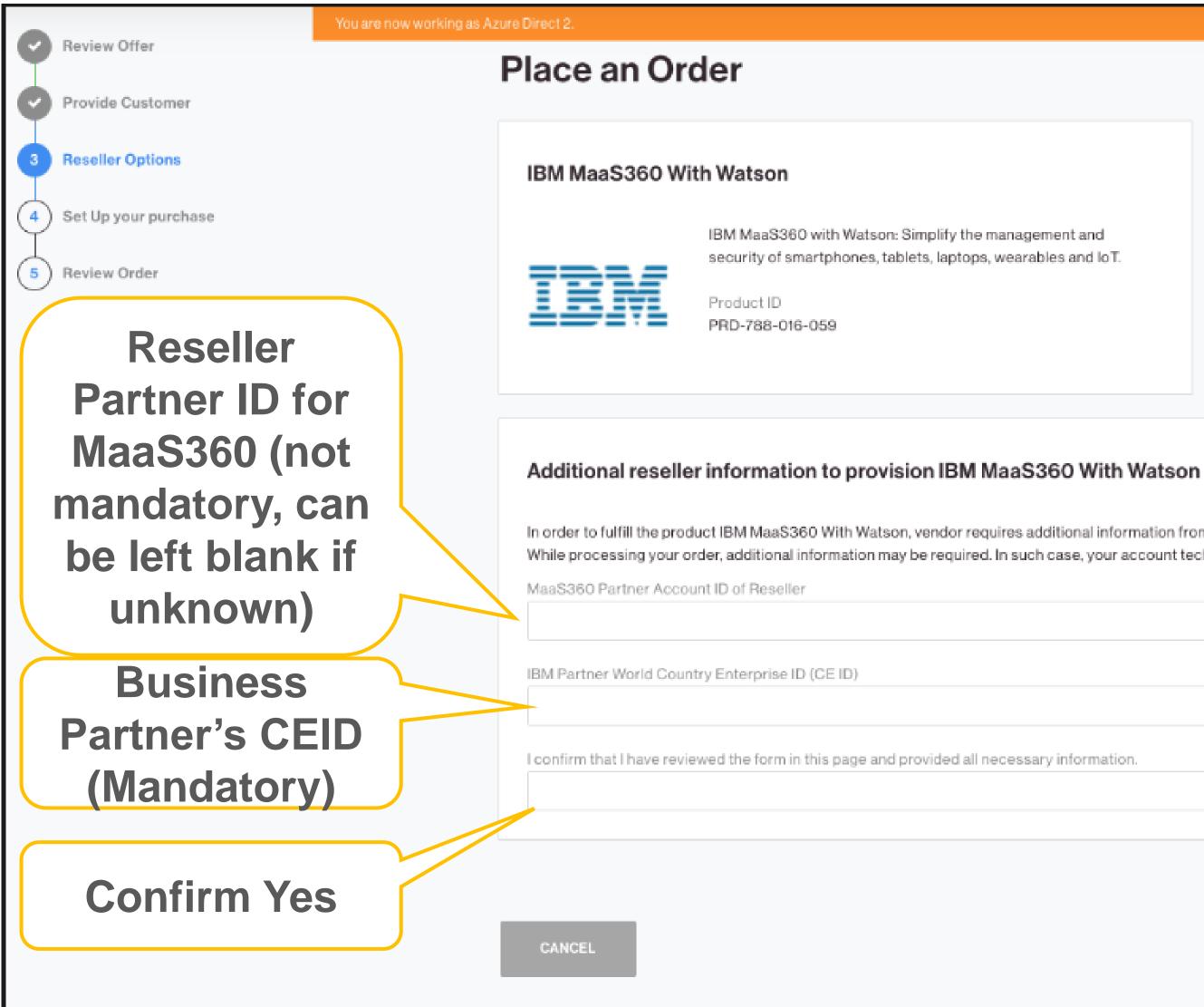
CANCEL

Click "Next"

BACK NEXT



If the Partner is ordering MaaS360 for the first time, this screen will be present



requires additional information from your company AzureNCE2NCE Direct 2.
ired. In such case, your account technical contact Azure Direct 2 will be notified over email at azurence2nce@catchall.infra.im

BACK NEXT E

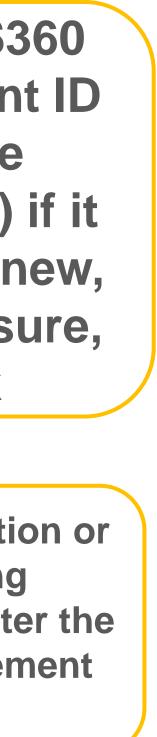
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Placing the order		Enter the MaaS
		end user accour
Review Offer Provide Customer	Place an Order	(Found in the
Reseller Options	Set Up Your Purchase of IBM MaaS360 With Watson	MaaS360 portal) is known. If net i
4 Set Up your purchase	Additional information is required to proceed with this order: please complete this form to proceed.	or if you are uns
5 Review Order	In case of any additional questions related to this order, the following technical contact of the Tzetzka's Company account will be Tzetzka Dimova (Tzetzka.Dacheva-Dimova@IngramMicro.com)	leave blank
Enter the end user	IBM ID (or an email address to be used for a new IBM ID)	
email address	Customer's Existing IBM MaaS360 Account ID (if any)	If this is a PPA migrat tied to an existing
	Existing Legacy IBM Order Number	subscription, then ent legacy charge agree
Select payer path	Payer Path Change	number
change if the scenario meets the	IBM Order Number field) with this new reseller.	
description	SHOW ADVANCED OPTIONS	
	Product ID: PRD-788-016-059	Click next
	CANCEL	NEXT





Place the order

